



# LOCAL AREA MARKET SALES SUMMARY

## 2006 - 2012

|                        |      | Homes  |            |          | Lots/Land |            |          | Condos/Villas/Townhomes |            |          |
|------------------------|------|--------|------------|----------|-----------|------------|----------|-------------------------|------------|----------|
|                        |      | # Sold | Avg. Price | Avg. DOM | # Sold    | Avg. Price | Avg. DOM | # Sold                  | Avg. Price | Avg. DOM |
| <b>Graeagle</b>        | 2006 | 11     | 488,227    | 164      | 8         | 183,793    | 78       | 8                       | 388,250    | 153      |
|                        | 2007 | 12     | 353,283    | 172      | 5         | 188,000    | 206      | 4                       | 364,500    | 345      |
|                        | 2008 | 7      | 319,142    | 148      | 0         | 0          | 0        | 1                       | 350,000    | 79       |
|                        | 2009 | 13(2)* | 321,230    | 173      | 1         | 75,000     | 205      | 1                       | 220,000    | 458      |
|                        | 2010 | 15(1)* | 212,000    | 232      | 0         | 0          | 0        | 5                       | 192,800    | 176      |
|                        | 2011 | 15(4)  | 197,793    | 331      | 1         | 57,000     | 157      | 7(2)                    | 175,071    | 254      |
|                        | 2012 | 15(7)  | 180,200    | 220      | 0         | 0          | 0        | 11(3)                   | 149,900    | 211      |
| <b>Plumas Pines</b>    | 2006 | 10     | 445,450    | 153      | 1         | 165,000    | 80       | 4                       | 418,100    | 119      |
|                        | 2007 | 6      | 443,333    | 347      | 1         | 235,000    | 125      | 2                       | 313,750    | 167      |
|                        | 2008 | 12     | 400,500    | 246      | 0         | 0          | 0        | 1                       | 280,000    | 115      |
|                        | 2009 | 5(1)   | 426,000    | 488      | 0         | 0          | 0        | 2                       | 197,500    | 395      |
|                        | 2010 | 3      | 189,666    | 416      | 0         | 0          | 0        | 2                       | 188,000    | 89       |
|                        | 2011 | 11(5)  | 202,363    | 358      | 0         | 0          | 0        | 1(1)                    | 187,000    | 58       |
|                        | 2012 | 22(5)  | 197,680    | 176      | 0         | 0          | 0        | 2                       | 209,000    | 468      |
| <b>Whitehawk Ranch</b> | 2006 | 7      | 946,714    | 216      | 2         | 285,000    | 236      | 4                       | 618,750    | 88       |
|                        | 2007 | 4      | 710,000    | 285      | 12        | 368,400    | 427      | 4                       | 527,500    | 278      |
|                        | 2008 | 3      | 606,333    | 170      | 6         | 239,166    | 72       | 2                       | 502,500    | 137      |
|                        | 2009 | 3      | 613,333    | 228      | 4         | 106,283    | 211      | 1                       | 366,500    | 488      |
|                        | 2010 | 8(3)   | 360,187    | 248      | 4         | 99,500     | 622      | 7                       | 294,285    | 422      |
|                        | 2011 | 3(1)   | 461,666    | 252      | 1         | 90,000     | 70       | 4                       | 312,375    | 198      |
|                        | 2012 | 8(1)   | 388,600    | 394      | 1         | 45,000     | 1,466    | 5                       | 320,000    | 269      |
| <b>Valley Ranch</b>    | 2006 | 1      | 769,000    | 250      | 3         | 209,333    | 252      | <b>Grizzly Ranch</b>    |            |          |
|                        | 2007 | 3      | 761,666    | 278      | 1         | 239,000    | 44       | 2012                    |            |          |
|                        | 2008 | 0      | 0          | 0        | 0         | 0          | 0        | Homes                   |            |          |
|                        | 2009 | 1      | 539,000    | 282      | 0         | 0          | 0        | 1 \$435,000 659         |            |          |
|                        | 2010 | 0      | 0          | 0        | 0         | 0          | 0        | Lots                    |            |          |
|                        | 2011 | 0      | 0          | 0        | 1         | 300,000    | 117      | 5(4) \$15,760 136       |            |          |
|                        | 2012 | 5(1)   | 429,200    | 290      | 0         | 0          | 0        |                         |            |          |
| <b>Gold Mountain</b>   | 2006 | 1      | 525,000    | 160      | 20        | 192,525    | 284      |                         |            |          |
|                        | 2007 | 1      | 845,000    | 231      | 4         | 135,375    | 266      |                         |            |          |
|                        | 2008 | 2      | 686,500    | 307      | 5         | 127,000    | 358      |                         |            |          |
|                        | 2009 | 2(2)   | 293,000    | 116      | 1         | 45,000     | 1,273    |                         |            |          |
|                        | 2010 | 2(1)   | 449,500    | 156      | 7         | 26,271     | 166      |                         |            |          |
|                        | 2011 | 5(3)   | 460,800    | 290      | 5         | 31,800     | 292      |                         |            |          |
|                        | 2012 | 4(2)   | 373,300    | 189      | 17(7)     | 10,600     | 271      |                         |            |          |
| <b>Area Totals</b>     | 2006 | 44     | 551,607    | 162      | 35        | 200,181    | 221      |                         |            |          |
|                        | 2007 | 30     | 488,796    | 193      | 23        | 274,187    | 319      |                         |            |          |
|                        | 2008 | 18     | 449,222    | 236      | 12        | 192,083    | 196      |                         |            |          |
|                        | 2009 | 24(5)  | 380,979    | 195      | 6         | 90,855     | 387      |                         |            |          |
|                        | 2010 | 28(5)  | 268,914    | 251      | 11        | 52,900     | 332      |                         |            |          |
|                        | 2011 | 34(13) | 232,641    | 327      | 8         | 75,750     | 226      |                         |            |          |
|                        | 2012 | 54(16) | 215,814    | 205      | 18        | 12,511     | 337      |                         |            |          |

**Legend**  
 \*(#) Bank Owned or Short Sale  
**DOM:** Days on the market  
**Data includes:** site built conventional and unconventional  
**Data Source:** Plumas County Assn. of Realtors/MLS.  
*Information contained herein is deemed reliable, but not guaranteed.*